

General Manager (S & M - CM)

Sales & Marketing - Consumer Mobility  
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भारत संचार निगम लिमिटेड  
(भारत सरकार का उद्यम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Government of India Enterprise)

**BSNL 3G** ))) **BSNL LIVE**  
Faster than your thoughts 2010

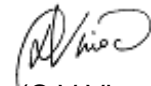
**No. GM (S&M-CM )/210/09-10/ Franchisees correspondence/ 12 dt 14.12.2010**

To  
All Heads of SSAs,  
Tamil Nadu Circle.

**Sub: Extension of additional support-FOS support & Retailer coverage -Reg**

**Ref: 1.Coporate office Ir no 19-1/2009-S&M-CM dted 8/12/2010**

With reference to the letter cited above, approval of the competent authority is hereby conveyed for extension of additional support to Franchisees regarding **FOS appointment and Retailer coverage for Six months i.e. from 1<sup>st</sup> October 2010 to 31<sup>st</sup> March 2011.**

  
(C.V. Vinod)

General Manager(S&M-CM),  
Tamil Nadu circle, Chennai-6

Copy To: 1.GM(TR)-CH,Tamil Nadu Circle.  
2.DGM(IN),CBT/DE(COMM),TRY  
3.AO(sales)/AGM(sales) of all SSAs